



ANNUAL REPORT 2016



WESTFIEL

Supporting the players Building the Game

FROM THE CEO

Firstly, it is an honour to have been invited by the Executive to serve the players as Chief Executive of the PFA.

Whilst the primary purpose of the Annual General Meeting is to look back at the season gone by, we have an urgent responsibility to now look forward to the opportunities and challenges the sport faces, and the important role the players will play in shaping these outcomes.

A quick snapshot of the sport captures these opportunities and challenges: the wave of support behind professionalising women's sport, the need to redefine Australia's talent management and development pathways, the exponential growth in Asian football, growing the professional football footprint (by expanding the Hyundai A-League and creating additional professional leagues), and continuing to advocate for football as the face of modern Australia.

Players need to be central to leading and driving outcomes in these areas. Firstly, because we care about the sport

and its future. Secondly, because we are the group most impacted by these decisions, both now and into retirement.

The PFA is defined by five values: Respect, Intelligence, World Class, Trust and Courage. In meeting the challenges and capitalising on the opportunities of today and tomorrow, we will live these values. Only with such conviction can we ensure the best possible outcomes for football in Australia and, in turn, for those investing their futures in the sport.

Warm Regards,

And the second s

John Didulica | PFA Chief Executive



FROM THE PRESIDENT

On behalf of the PFA Executive, welcome to the 2016 PFA Annual Report.

On and off the pitch 2015/16 was an historic year for the sport and the players. Through the players' commitment to working collectively we established Australian football's first ever 'Whole of Game' Collective Bargaining Agreement, which secured a significantly enhanced employment framework for all Socceroos, Matildas and A-League players.

Achieving this was far from straightforward and PFA members were severely tested. The progress we have made dramatically alters the careers of many of the nation's footballers and builds on the hard won benefits of those who came before us. On behalf of the PFA Executive thank you for your support and patience throughout the negotiations.

On the pitch our premier domestic competitions, the Hyundai A-League and Westfield W-League, continue to rise. The quality on display has never been higher, with both continuing to play fundamental roles in producing the next generation of National Team players.

The Matildas went within a penalty shoot out of becoming our first team since the 1992 Olyroos of securing a Semi Final place at the Olympics, whilst the Socceroos remain on track to qualify for a fourth consecutive FIFA World Cup.

For our association, the recent appointments of John Didulica as PFA Chief Executive and Brendan Schwab as Chairman significantly enhances the PFA and its capacity to take the game forward. John and Brendan's world class

expertise and values, coupled with the the solidarity of the members, will be critical as we seek to ensure the players are well positioned to drive outcomes that benefit the entire sport.

The PFA's work in supporting all members has continued to grow. Over 120 legal cases were opened in the financial year, in which \$4.27m was secured for players. In our efforts to protect the wellbeing of our members and to assist players in pursuing development off the pitch, more than \$550,000 was spent on education and wellbeing support. This is work we should all be very proud of.

Once again thank you for your ongoing support and best wishes to all on and off the pitch.

Warm regards,

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Alex Wilkinson | PFA President



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PFA EXECUTIVE COMMITTEE

Run by Players for Players



Alex Wilkinson PFA President



Nikolai **Topor-Stanley** PFA Executive



Ante Covic PFA Vice President



Gabe Marzano PFA Executive



Lydia Williams PFA Executive



Kim Carroll **PFA Executive**



Mile Jedinak PFA Executive



Brendan Schwab Chairman



Nigel Boogaard PFA Executive



John Didulica **Chief Executive**

A-LEAGUE DELEGATES



Tarek Elrich Adelaide United



Leigh **Broxham** Melbourne Victory



Rostyn Griffiths Perth Glory



Dylan McGowan Adelaide United



Jason Geria Melbourne Victory



Michael Zullo Sydney FC



Jack Hingert Brisbane Roar



Nick Ansell Melbourne Victory



Brandon O'Neill Sydney FC



Luke Devere Brisbane Roar



Daniel Mullen Newcastle Jets



Glen Moss Wellington Phoenix



Jade North Brisbane Roar



Jason Hoffman Newcastle Jets



Michael McGlinchey Wellington Phoenix



Nick Montgomery Central Coast Mariners



Lachlan Jackson Newcastle Jets



Andrew Redmayne Western Sydney Wanderers



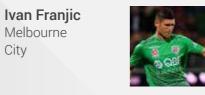
Liam Rose Central Coast Mariners



Chris Harold Perth Glory



Scott Neville Western Sydney Wanderers



Liam Reddy Perth Glory



Jonathan Aspropotamitis Western Sydney Wanderers



Corey

City

W-LEAGUE DELEGATES



Marijana Rajcic Adelaide United

Alexandra

Adelaide United

Chidiac



Laura Alleway Melbourne City



Sam Kerr Perth Glory



Gulkan Koca Melbourne Victory



Kim Carroll Perth Glory



Amy Chapman Brisbane Roar



Selin Kuralay Melbourne Victory



Amy Harrison Sydney FC



Katrina Gorry Brisbane Roar



Rhali Dobson Newcastle Jets



Caitlin Foord Sydney FC





Gemma Simon Newcastle Jets



Casev Dumont Western Sydney Wanderers



Shawn Billiam Perth Glory



Ellie Carpenter Western Sydney Wanderers

SOCCEROOS COMMITTEE



Matt McKay



Tim Cahill



Mark Milligan



Jedinak



Alex Wilkinson

MATILDAS COMMITTEE



Lydia Williams



Kyah Simon



Steph Catley



Emily van Egmond



Elise Kellond-Knight



Clare **Polkinghorne**



Larissa Crummer Melbourne City

Ellie Brush

Canberra

United



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RECOGNISING **OUTSTANDING SERVICE TO** THEIR FELLOW **PROFESSIONALS**

2016 saw the following players step down from the PFA Executive. We thank them for their commitment to the sport and the players, and for the contribution they made.



Matt McKay PFA Executive 2012-2016 PFA President 2014-2016



Adrian Leijer PFA Executive 2011-2016



Jon McKain PFA Executive 2008-2016



Kathryn Gill PFA Executive 2014-2015



Shane Stefanutto PFA Executive 2010-2016

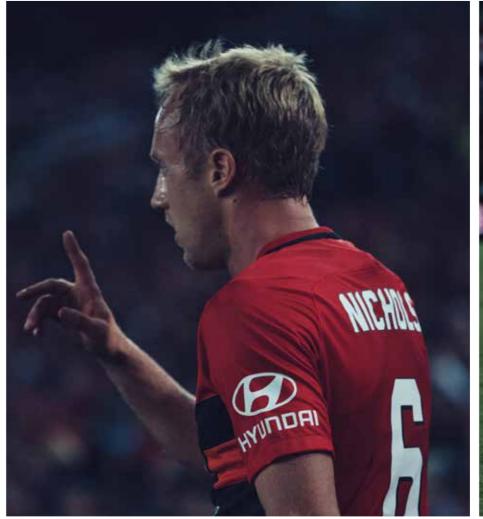


Bruce Djite PFA Executive 2012-2016



Mark Milligan PFA Executive 2013-2016





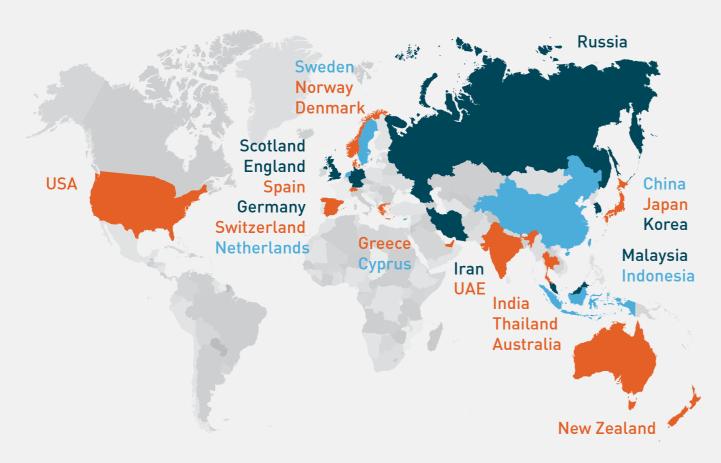


ORGANISING

326 irriririririri

Financial Members for the 2015/16 Season

COUNTRIES WHERE WE HAVE MEMBERS



WHOLE OF GAME COLLECTIVE BARGAINING AGREEMENT 2015-2019





LEGAL AND ADVOCACY



Money Secured by the PFA for members over the course of 2015/16 FY

\$4.27M





Agent **17.5%**



Code of Conduct 3.33%



Collective
Bargaining
Agreement
10%



Contract Enforcement **31.66%**



Contract Negotiation **21.67%**



Image Rights / Commercial **4.17%**

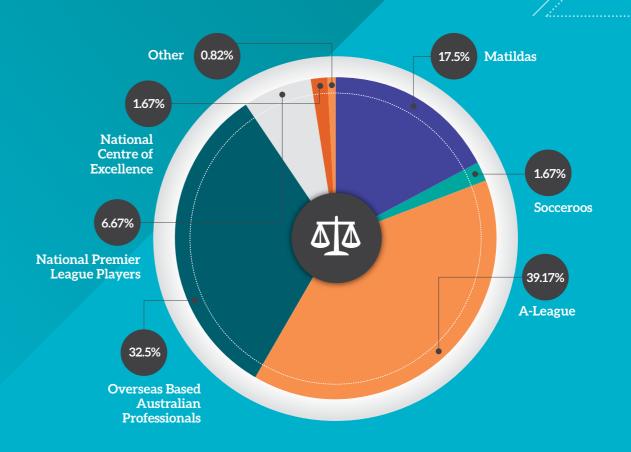


Transfer
Regulations
4.17%



Other **7.5%**

LEGAL CASES BY MEMBERSHIP GROUPS



LEGAL CASES PREVIOUS YEARS



"The key to me receiving my money was the work the PFA dic

They put in place the safeguards for me and also did the work to

ensure I eventually got what I was owed," Adriano Pellegrino.

PFA PLAYER DEVELOPMENT PROGRAM

\$572,822

Total spend supporting players off the pitch



EDUCATION SUPPORT

\$67,000

supporting players to pursue education

64

Education Grant Applications approved

60

players supported with education funding

"Study can be extremely costly and the continued assistance from the PFA is a huge help,"

Zac Anderson.



A key
component of the
PFA Player Development
Program, Beyond the 90 is a
ork placement program aimed
providing PFA members with
nvaluable work experience in

"I got to see what it would be like to work a day in the life of someone in that field post career. To go there and experience 10 full days at Nike with great people, it lead me to want to go and train myself up,"

Newcastle Jets defender Jason Hoffman on the important role the Beyond the 90 program can play in assisting players to discover what they would like to do away from football.

WORKSHOPS





6 LinkedIn Workshops Financial Education
Workshops

"I started using LinkedIn a while ago but
I wasn't getting the most out of it. Some
players hadn't set one up so he talked them
through how to do that. As footballers we
have a lot of great opportunities to network
and a lot of people find what we do interesting
and LinkedIn is the perfect avenue to take
advantage of that,"

Perth Glory's Chris Harold on the PFA's LinkedIn Workshop.

PFA BRAND

Increase in the number of followers



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The Marston - the PFA E-Newsletter

12 Editions 900 + Subscribers

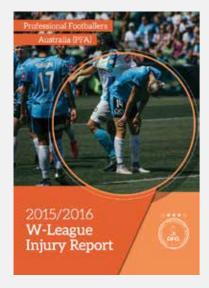
MEDIA COVERAGE

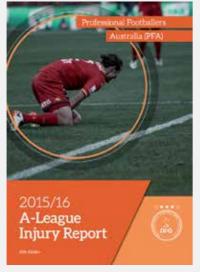


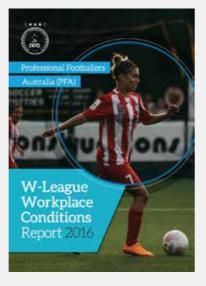


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PFA RESEARCH / REPORTS











PFA AWARDS

Recognising excellence on and off the pitch.

THE 2015/16 PFA A-LEAGUE TEAM OF THE SEASON



PFA SCHOLARSHIP WINNERS

Kimon Taliadoros Scholarship







Chris Harold

Craig Foster Media Scholarship



Kyah Simon



Glen Moss

PARTNERSHIPS



In 2016 the PFA joined forces with John Moriarty Football (JMF) to further enhance the foundation's work in engaging indigenous Australians through football. To mark the new partnership the PFA's Socceroos members made an historic donation of \$90,000 from their match fees from their World Cup Qualification Match against Jordan.



FIFPro is the representative organisation for more than 65,000 professional footballers worldwide. Established in 1965 with the mission of supporting the players, FIFPro with its 55 members, three candidate members and seven observer unions, makes it the biggest player union in the world. The PFA joined FIFPro in 1999, and 18 years later the PFA has become an integral part of the 'world players'

association,' with PFA co-founder, Life Member and current Chairman Brendan Schwab previously holding the role of FIFPro Vice President and FIFPro Asia Chairman before being appointed as the Head of UNI World Athletes. With over 180 Australian's based abroad, FIFPro has been integral in ensuring the rights of PFA members are respected both domestically and worldwide.



LUCRF Super has been the major partner of the PFA since 2009. They play a key role in providing superannuation and financial education to PFA members. As a result of our partnership, hundreds of our members have joined LUCRF

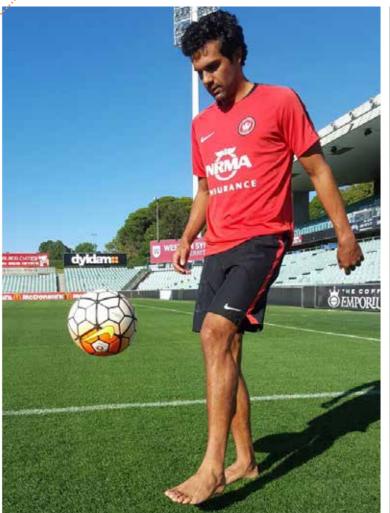
Super. Many have taken advantage of benefits that are open to all of our members, such as personalised financial advice and a secure mobile app. For more information go to: www.lucrf.com.au



Travellers Choice is an independent travel group that operates a network of more than 150 travel outlets across the country. In 2015 the company was named Australia's Best Travel Agency Group at the prestigious National Travel Industry

Awards. As part of the partnership PFA members have access to the PFA Travel Club, which provides players with a personalised service to assist them with all their travel needs. For more information go to: www.pfatravelclub.com.au







COURAGE WORLD CLASS INTELLIGENCE TRUST RESPECT



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Tel: 1300 650 497











